<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Coca-Cola Refreshments, Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>1a</td>
<td>Commission paid based on estimated annual sales $570,462 Estimated Annually</td>
<td>10% - 46% $217,163</td>
</tr>
<tr>
<td>1b</td>
<td>Additional financial consideration paid to Alamo Colleges Cash Rebates Student Foundation Scholarships Donated Products Estimated Annually</td>
<td>$4,649 $1,250 $1,840 $7,739</td>
</tr>
<tr>
<td>1c</td>
<td>Vending Sales Prices 12 oz cans – soft drinks selling price Estimated annual quantity 53,424 Estimated annual sales $16,027</td>
<td>$0.75</td>
</tr>
<tr>
<td></td>
<td>20 oz bottles - soft drinks &amp; water selling price Estimated annual quantity 336,528 Estimated annual sales $193,504</td>
<td>$1.25</td>
</tr>
<tr>
<td></td>
<td>12 oz bottles – water selling price Estimated annual quantity 4440 Estimated annual sales $16,027</td>
<td>$0.75</td>
</tr>
<tr>
<td></td>
<td>20 oz bottles/non-carbonated beverages selling price Estimated annual quantity 27,288 Estimated annual sales $21,469</td>
<td>$1.75</td>
</tr>
<tr>
<td></td>
<td>16 oz energy brands selling price Estimated annual quantity 20,400 Estimated annual sales $40,800</td>
<td>$2.00</td>
</tr>
<tr>
<td></td>
<td>15.2 oz juices selling price Estimated annual quantity 10,200 Estimated annual sales $17,850</td>
<td>$1.75</td>
</tr>
<tr>
<td>1d</td>
<td>Commission and other consideration Estimated Annually for Item 1</td>
<td>$224,902</td>
</tr>
</tbody>
</table>

Price Ranking 1
Technical Ranking 1
Overall Ranking 1
<table>
<thead>
<tr>
<th>Item 2</th>
<th>Description</th>
<th>Mcliff Coffee and Vending</th>
</tr>
</thead>
</table>
| 2a     | Snack items - Commission paid  
Estimated annual sales $479,275 | 31.6%  
Estimated Annually $151,451 |
| 2b     | First-Aid & over-the-counter medication  
Commission paid  
Estimated annual sales $2,000 | 31.6%  
Estimated Annually $632 |
| 2c     | Additional financial consideration paid to Alamo Colleges  
Student Foundation Scholarship  
Donated Product for student activities | $15,000  
Donated Product $ 5,000  
Estimated Annually $20,000 |
| 2d     | **Vending Sales Price**  
Candy – chocolate, granola, snackwells  
selling price $1.50  
Estimated annual quantity 117,000  
Estimated annual sales $17,500 |  
Snacks - crackers, peanuts  
selling price $1.25  
Estimated annual quantity 74,500  
Estimated annual sales $93,125 |  
Chips – large single serve vending size  
selling price $1.25  
Estimated annual quantity 190,000  
Estimated annual sales $237,500 |  
Gums & mints, lifesavers, peppermint roll  
selling price $0.75  
Estimated annual quantity 25,000  
Estimated annual sales $18,750 |  
Cookies – chocolate chip, peanut, shortbread  
selling price $1.35  
Estimated annual quantity 21,000  
Estimated annual sales $28,350 |  
Pastry – Danish, rolls, donuts  
selling price $1.50  
Estimated annual quantity 56,000  
Estimated annual sales $84,000 |
| 2e     | **Vending Sales Price**  
First-Aid & over-the-counter medication  
selling price $2.00  
Estimated annual sales $2,000 |  
Commission and other consideration  
Estimated Annually $172,083 |
|        | Price Ranking | 1 |
|        | Technical Ranking | 1 |
|        | Overall Ranking | 1 |
Notes:
1. Mcliff Coffee and Vending did not submit a proposal for item 1; and Coca-Cola Refreshments, Inc. did not submit a proposal for item 2.
2. The estimated annual commission paid to the Alamo Colleges is determined by applying the Offerors proposed commission rates and other financial consideration to the Estimated Annual Sales.
3. The proposal submitted by Coca-Cola Refreshments, Inc. indicates the following: Commissions are paid based upon cash collected, after deducting taxes, deposits, recycling fees, other government mandated fees, communication charges and credit and debit card fees, if any. The proposal submitted by Coca-Cola Refreshments, Inc. includes a $0.25/item vending sales price increase after the initial year of the contract.
4. The estimated amounts provided are based on Alamo Colleges' best estimates of program requirements. The total amount paid will be the result of the amount of vending sales.