

## PRICE TABULATION

## Purchase of Network Vulnerability Management and Testing Services

Item	Description	Estimated Annual Quantity	CampusGuard	Secureworks Inc.	Global Information Intelligence LLC.	MGT of America Consulting LLC.	Offensive Logic LLC.	Securance LLC.	SeNet International Corporation	TraceSecurity LLC.	True North Consulting Group	VantagePoint Security Inc.	Weaver and Tidwell, LLP. Proposal #1	Weaver and Tidwell, LLP. Proposal #2
1	3 weeks of External Network & AWS Penetration Testing (On Demand)	1	\$21,000.00	\$29,160.00	\$5,000.00	\$21,600.00	\$7,000.00	\$16,356.00	\$20,400.00	\$15,000.00	\$18,000.00	\$21,000.00	\$16,400.00	\$14,800.00
2	3 weeks Secure Enterprise Portal, ACES Web Application Penetration Testing	1	\$21,000.00	\$29,160.00	\$4,000.00	\$21,600.00	\$7,000.00	\$16,356.00	\$24,800.00	\$15,000.00	\$18,000.00	\$21,000.00	\$13,120.00	\$11,840.00
3	16 hours - Wireless Penetration Testing (per District Network and/or one (1) College) Network	1	\$4,800.00	\$3,888.00	\$1,000.00	\$4,280.00	\$2,000.00	\$3,460.00	\$6,500.00	\$5,600.00	\$2,496.00	\$2,800.00	\$3,280.00	\$2,960.00
4	16 hours - Network Architecture Review & Consulting (On Demand)	1	\$2,800.00	\$3,888.00	\$1,000.00	\$2,880.00	\$2,000.00	\$3,460.00	\$7,500.00	\$5,600.00	\$2,496.00	\$2,800.00	\$3,280.00	\$2,960.00

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5	56 hours - Social Engineering / Phishing Assessment (On Demand)	1	\$9,800.00	\$13,608.00	\$2,000.00	\$10,080.00	\$2,000.00	\$8,420.00	\$9,800.00	\$7,000.00	\$8,736.00	\$9,800.00	\$11,480.00	\$10,360.00
6	56 hours - OSINT (Dark Web) Research	4	\$9,800.00	\$9,000.00	\$2,000.00	\$10,080.00	\$2,500.00	\$8,420.00	\$12,300.00	\$7,000.00	\$10,752.00	\$9,800.00	\$11,480.00	\$10,360.00
7	80 hours - Mobile Application Penetration Testing (On Demand) (IOS & Android)	1	\$14,000.00	\$19,440.00	\$3,000.00	\$14,400.00	\$4,000.00	\$11,396.00	\$14,400.00	\$10,000.00	\$13,920.00	\$14,000.00	\$16,400.00	\$14,800.00
8	40 hours - Vulnerability Scanning (quarterly and/or on- demand)	4	\$1,500.00	\$26,089.00	\$2,000.00	\$7,200.00	\$1,000.00	\$6,436.00	\$10,800.00	\$5,000.00	\$6,240.00	\$7,000.00	\$8,200.00	\$7,400.00
9	80 hours per college and/or District office - Annual Internal Network Penetration Testing & Patch Validation	6	\$14,000.00	\$19,440.00	\$3,000.00	\$14,400.00	\$5,000.00	\$11,396.00	\$14,000.00	\$10,000.00	\$12,480.00	\$14,000.00	\$16,400.00	\$14,800.00
10	20 hours - General Consulting	1	\$3,500.00	\$4,860.00	\$2,000.00	\$3,600.00	\$2,500.00	\$2,480.00	\$5,400.00	\$7,000.00	\$3,360.00	\$3,500.00	\$4,100.00	\$3,700.00

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	Estimated Annual Price		\$206,100.00	\$282,733.00	\$52,000.00	\$233,960.00	\$63,450.00	\$189,728.00	\$265,200.00	\$173,200.00	\$209,856.00	\$226,100.00	\$245,180.00	\$221,260.00
	Price Rank		5	12	1	9	2	4	11	3	6	8	10	7
	Technical Rank		10	1	3	5	4	9	6	2	7	8	11	11
	Overall Rank		10	4	1	5	2	6	7	3	8	9	12	11

## Notes:

- 1. The proposed prices for items #6, 8, and 9 were applied to the estimated annual quantity in determining the estimated annual price.
- 2. The proposal submitted by CampusGuard provided pricing for on-site delivery of services for item #4, \$4,800, item #9 \$24,000, item #10 \$6,000, and was not used in the evaluation.
- 3. The proposal submitted by Dell Secureworks provided pricing of \$2,000, per week for on-site delivery of items 1 -10, and was not used in the evaluation.
- 4. The proposal submitted by MGT of America LLC provided pricing of \$250 per day for on-site delivery of items 1 10, and was not used in the evaluation.
- 5. The proposal submitted by Offensive Logic LLC provided pricing of \$1,500 on item #8 for on-demand service, and was not used in the evaluation. Additionally their firms proposal included a %10 discount on items #1 #10, and was used in the evaluation.
- 6. The proposal #2 submitted by Weaver and Tidwell included a 10% discount on items #1 #10, if contracted through their DBITS Cooperative agreement.
- 7. The proposals submitted by Global Information Intelligence, LLC; Offensive Logic, LLC; Securance, LLC; Trace Security, LLC; True North Consulting Group; VantagePoint Security Inc; and proposal #1, and #2 by Weaver and Tidwell, LLP provided the same price for both on-site and off-site delivery of services, and was used in the evaluation.