

PRICE TABULATION

Purchase of Course Evaluation Software as a Service (SaaS)

Description	Explorance	IOTA Solutions, LLC.	Scantron
Item 1. One-Time Implementation fees to include Set-up and all other associated fees to provide all service requirements.	\$19,326	\$4,000	\$12,395
Item 2. Annual License fee for unlimited users; to include ongoing maintenance and support and all other associated fees.	\$42,000	\$39,500	\$17,532
Total Price	\$61,326	\$43,500	\$29,927
Price Ranking	3	1	2
Technical Ranking	1	2	3
Overall Ranking	2	1	3

- Normally, reasonableness of price is established through adequate competition, but may also be separately assessed through price analysis techniques. For this CSP, a total price was calculated for each proposal, and then all total prices were averaged. The proposal prices were then individually compared to the average price and ranked in accordance with the CSP Purchase Price Evaluation Criteria.
- 2. Explorance's proposal for Item 1 includes a one-time implementation cost of \$9,376 + \$9,950 for training twelve (12) individuals.