



February 5, 2021

**ADDENDUM III  
Purchase of Campus Dining Services  
CSP No. 21A-004**

- I. The following is being provided in response to questions received:
- A. Question: Would Alamo Colleges District be open to allowing guest restaurants onsite as an additional food-service offering to the provider awarded? If yes, would it be possible to provide 1 of these locations:
- an empty station in cafeteria/café
  - 12 Ft x 7 Ft in dining room
  - alternative campus location that is in desperate need of food service without infrastructure for kitchen

**Response:** All Offerors are encouraged to submit a proposal in response this CSP request. All proposals received by the CSP deadline, and meeting the minimum qualifications will be evaluated in accordance with the specifications and requirements of the CSP.

- B. Question: Who is the incumbent provider? What did your faculty & students like about this program? What would your faculty & students like to change?
- Response:** The current provider is Aladdin Food Management Services. Offeror may refer to the CSP - Section 1, and Attachment F – Student Survey for service delivery requirements. All proposals received by the CSP deadline, and meeting the minimum qualifications will be evaluated in accordance with the specifications and requirements of the CSP.

- C. Why is there a bid out for a new provider?

**Response:** The purpose of this CSP is to solicit proposals for the purchase of Campus Dining Services at the Alamo Colleges District Colleges.

- D. Can you share a copy of sample menus for café/ cafeteria/ and kiosk offerings?

**Response:** Current menus available at: <https://www.alamo.edu/experience-the-alamo-colleges/current-students/dining-services/>. Offerors are to propose a menu in accordance with Section 1 – Scope of Work, B.4 Menu (page 14 of this CSP).

***The deadline to submit a proposal for this project is by no later than 2:00 p.m. C.S.T., March 4, 2021.***



- E. Let me know if it makes sense to have a 30-minute discovery call so I can better explain our service and ask you a few questions in return so that I may understand your dining needs.

**Response:** All questions related to the CSP must be provided in writing, and will be responded to by formal addendum prior to the proposal submission deadline.

- F. How often are these menus rotated per station?

**Response:** Refer to Section 1 – Scope of Work, B.4.2 Menu (page 14 of this CSP) for details.

- G. With service being 7 AM – 7 PM, what are the hours of operation by station for café/ cafeteria/ and kiosk?

**Response:** All Offerors are to propose hours of operation in accordance with Section 1 – Scope of Work, B.3 Hours of Operation (pages 13-14 of this CSP).

- H. You shared annual sales for each location, can you break this down further for Breakfast/ Lunch/ Dinner?

**Response:** This information is not available.

- I. What are the student populations on campus?

**Response:** Student enrollment by college and demographics can be viewed at: <http://dashboards.alamo.edu:8080/dashboards/view?questuser=quest&dashID=132&c=0&dashId=132>

- J. Estimated headcounts on campus per meal period?

**Response:** This information is not available.

- K. What commission percentage of sales did the previous incumbent provide Alamo Colleges District? Is this inclusive or in-addition to the rent requirements?

**Response:** The current provider's commission percentage for foodservices is 6.5% of annual gross sales, and 2.5% for catering, inclusive of rent payments.

- L. Can you clarify what the student scholarship requirements are, if different than the student internship opportunities?

**Response:** There is a difference between student scholarships and student internships. To learn more about Student Scholarship Offerors may visit the Alamo Colleges Foundation webpage at: <https://www.alamo.edu/about-us/offices-departments/departments/foundation/>. For information regarding Student Internship program refer to Appendix A of the CSP.

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M. Has your program (at any college) featured guest-restaurants before?

**Response:** Yes, Offerors may refer to section 1.9, of the CSP regarding use of additional food service providers.

N. How often do you feature food-truck at each campus?

**Response:** An exact number of occurrences is not available.

O. I see that the onsite tours were postponed until at least February 15<sup>th</sup> or later. Will this opportunity still be available for all interested parties to visit? And will it be for each location?

**Response:** Yes. To schedule a site-visit, Offeror should email the designated contact for each location as indicated in Key Dates and Information section of the CSP on Page 4.

P. What is the anticipated serving capacity for the services referenced within this CSP?

**Response:** The scope of work provides the awarded Offeror(s) will have the non-exclusive right to provide Campus Dining Services for the Alamo Colleges District as needed on an indefinite-delivery, indefinite-quantity basis (IDIQ). Refer to the Section 1 – Scope of Work B. Sales Table (page 13 of CSP). Student enrollment by college and demographics can be viewed at:

<http://idashboards.alamo.edu:8080/idashboards/view?guestuser=guest&dashID=132&c=0&dashId=132>

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